



April 15, 2013

WINDSOR WINDOWS and BROSCO Distribution Agreement

BROSCO and Windsor Windows are pleased to announce we have entered into a distribution agreement. Both organizations are thrilled about this partnership opportunity and believe the mutual commitment to providing the best in quality products and customer service will be the cornerstone for our future market success.

As privately owned and operated organizations with long and rich histories of growth, innovation and success, Windsor Windows and BROSCO will leverage our mutual strengths to help you as well as your customers be successful and profitable in today's market. BROSCO is in the process of working with Windsor Windows to train our associates and establish the quote, order, and support process to effectively and accurately handle your Windsor Windows needs. BROSCO will begin processing orders on Monday, May 6th.

We are very excited about this new partnership. With over 180 years of combined experience, BROSCO and Windsor Windows are well positioned to support your sales and market growth. Over the next few weeks your BROSCO and Windsor Windows sales representatives will provide you with details of our comprehensive programs.

Thank you for your consideration and we look forward to the opportunity to serve you and your customers as our companies take this step "Building Our Futures Together".

Charles F. Smith, President/CEO
Brockway-Smith Company

Mark Rieser, President
Windsor Windows & Doors